



# Agenda

<b>10:00 – 10:15</b>	<b>Warwick Blyth</b> CEO SAOGA	<b>Welcome and Introduction</b> Relevance of adopted programme in the SAOGA environment
<b>10:15 – 10:35</b>	<b>Richard Beän</b> Regional Technical Expert, SPX South Africa Programme, UNIDO	<b>The UNIDO SPX programme:</b> Enhancing Localization Opportunities for SA suppliers.
<b>10:35 – 10:50</b>	<b>Melvin Mkhize</b> Deputy Director, Resource Based Industries, IDD, the dti	<b>The Industrial Participation Action Plan (IPAP2)</b> and what it means for industry.
<b>10:50 – 11:05</b>	<b>Llanley Simpson</b> Acting Chief Director, Advanced Manufacturing & Technology Localization, DST	<b>The DST localization strategy and Technology Assistance Packages (TAPs)</b>
<b>11:05 – 11:30</b>	<b>Ulrike Finckh/Warwick Blyth</b> SAOGA	<b>Next steps and Q&amp;A</b>

# UNIDO's SPX Programme is a useful framework for pursuing SAOGA's industry development objectives



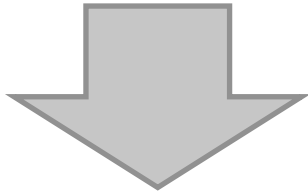
# Why UNIDO?

- **International track record developed over past 20 years.**
- **Good framework with tools that support our objectives.**
- **Big opportunity to shape the SPX programme for our industry and its particular needs.**
- **Neutral programme not “owned” by any one company or entity.**
- **Strong support from national government.**
  - Participation of the SOEs.
  - Alignment with national industry development agenda.
- **Availability of national and international funding.**



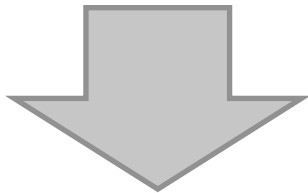
# Next Steps

## SAOGA Member + UNIDO Profiling Questionnaire



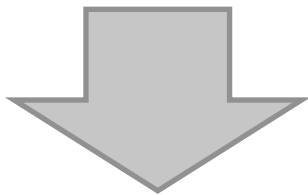
- Company populates forms

## SAOGA Company Visit



- Complete SAOGA + UNIDO form where appropriate
- Sign up for benchmarking

## Compile Information for SAOGA + UNIDO database

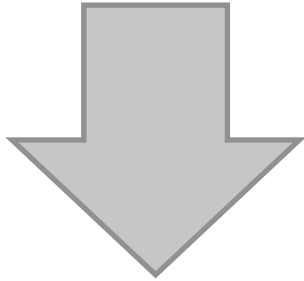


- SAOGA stores data in own database → Member Directory
- UNIDO database

## Benchmarking Process

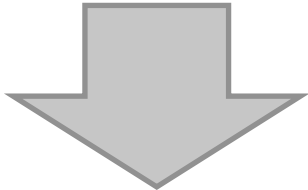
# Benchmarking

## Company receives Evaluation Forms (performance data)



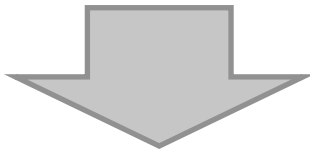
- Company populates forms
- Consultants visits and agrees process with MD / CEO
- Company establishes internal workgroup and receives evaluation forms for company practises
- Company walkabout & verification of performance data

## Consensus Meeting



- Workgroup meets with consultant to get consensus on practices within company

## Compile data , create reports & recommendations



## Possible interventions